



AUTM Board of Directors 2019 Candidate Form



Nikki Borman, MA

CEO

Borman & Company, LLC

Biography

Solutions-oriented and top-performing professional offering 20+ years of progressive leadership success in various industries. Dynamic background includes having led comprehensive operations and systems audits for large research institutions, facilitating structure redesigns to improve overall effectiveness. Provides a track record of developing and implementing enhanced business models, workflows, financial structure, and regulatory reporting for major clients. Adept at revolutionizing management standards, analysis capabilities, and strategy development. Detail-oriented team builder with strong communication, leadership, analytical, problem solving, relationship building, and organizational abilities. Additional expertise spans:

Process Improvement: Network Management - Project Management -Proposal Preparation -Financial Management/Consulting - Budget Preparation - Systems Design - Benchmark Analysis - Intellectual Property Management - Technology Licensing Management

Specialties: Intellectual Property Management, Knowledge Management Systems, New Venture creation, Business Investigations, License Negotiation, Process Improvement, Competitive Technical Intelligence, Government Compliance

1. Why do you want to be on the AUTM Board of Directors? What motivates you to join the AUTM Board of Directors?

Technology Transfer is my life passion. I would like to give back to the organization that supported me. My perspective combines Technology Transfer and industry experience, and I'd like to contribute these to the future of AUTM.

2. Have you served in a volunteer leadership role for other organizations?

Board Member:

National Tay-Sachs, <https://www.ntsad.org/>

Women Entrepreneurs in Science and Technology, <https://www.westorg.org/>

3. What special experience do you have that you feel will benefit AUTM and its members? What makes you stand out above all others?

Finance, systems, marketing, communications, compliance, change management and conflict management have all been a part of my career. I see the goal and am able to bring people together in not only a shared vision, but also in achievement of the goal.

4. What do you see as the major strategic issues facing technology transfer today?

Advocacy, professional training and elevation of the technology transfer industry contributions to the general population as well as policy makers and oversight agencies. In addition, assisting our members to represent technology transfer at home institutions so that appreciation for our profession can be assured, despite changing administrations.

5. What challenges does AUTM face that you think could be addressed by strategic discussion at the Board level?

Certainly there are market, advocacy and training challenges to be addressed. Additionally, I believe that support of the membership of AUTM (licensing and administrative) should be examined so that gains can be made in engagement. Constant examination of the relevance of AUTM to the membership (in training and in advocacy), should always be top of mind.

6. How do the terms (both responsibilities and time commitment) of the position fit in with your other responsibilities?

I am able to serve, as may be seen from my prior AUTM experience, within the commitment and responsibilities as outlined.

7. How has AUTM benefitted you in your work and career?

AUTM has helped me grow as a professional and to confidentially take on complex matters from finance, litigation, communications, systems and patent analytics. It has also introduced me to mentors, friends and colleagues that have helped guide my path.

8. Is there anything else you would like AUTM members to know about you before they vote?

Yes. I am a consensus builder and able to manage complex initiatives/project, particularly where hope for consensus has been abandoned.