

## State of the Association

February 10, 2019

Dear Members,

As we kick-off our Annual Meeting in Austin –one of AUTM's largest-ever conferences –it is a perfect time to reflect on the past year.

The Association's make-up continues to mirror the worldwide innovation ecosystem and spans the globe, with more than 19 percent of our 3,100 members hailing from 55 countries. This confirms what we all know: now, more than ever, it is important to engage collectively around the world in order to enhance and support technology transfer.

Our diversity expands beyond just our countries of residence. Last year we rebranded to reflect that fact. AUTM is home not just to "university technology managers," governmental and hospital technology transfer professionals, but also welcomes industry colleagues, corporate engagement professionals, entrepreneurs and venture capitalists. *Together* we are transforming ideas into opportunities for a better world.

For the hundreds of you who have volunteered for AUTM over the past year – thank you. We're confident that your engagement widened your perspective, created strong new contacts and helped advance the profession. If you're thinking about volunteering, take a moment to <u>learn</u> how you can contribute to the success of AUTM and help guide our industry.

AUTM is well-poised for success as we remain strong, stable and healthy. Last year, our Association generated operational revenues of \$3,952,893 – mainly from meeting attendance and membership - and we invested even more in the profession, \$4,162,007, for a net operational deficit of \$209,114. AUTM's long-term assets total \$3,728,096, which allows us appropriate reserves in line with association best practices. We will continue to strategically deploy those reserves to best support you.

We have some great initiatives on the horizon – along with the high-quality training, advocacy, and the networking you've come to expect from AUTM. It's going to be a fantastic year.

Sincerely,

Alison Campbell, OBE, PhD, RTTP Chair

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Stephen J. Susalka, PhD, CLP, RTTP Chief Executive Officer