



A large, three-dimensional Chiesi logo is mounted on the upper part of a modern building's facade. The logo features the same stylized icon as seen in the top left, followed by the word "Chiesi" in a large, white, sans-serif font. The building has a dark, grid-like facade with large windows. The foreground is partially obscured by out-of-focus purple and pink flowers.

Academic Partnerships

IMPULSE by Chiesi (Center of Open Innovation)

AUTM Connect & Collaborate, November 6, 2025

A global company

Since 1935



International biopharmaceutical Group,
B Corp certified



Benefit Corporation in Italy, France and
United States



\$3.6 billion in sales

R&D investments: **24%** of sales



7 R&D centers: Italy (Parma), Canada,
China, France, United States, UK and
Sweden

Business Areas



Asthma, COPD,
Bronchiectasis, Interstitial
Lung Diseases - ILD,
Idiopathic Pulmonary Fibrosis -
IPF, Pulmonary Arterial
Hypertension - PAH.
54% of turnover



Inborn errors of metabolism,
rare hematologic and
immunologic diseases,
ophthalmology disorders.
22% of turnover



Neonatal conditions of the
lung, gut and brain in both
preterm and term infants
(early stage), acute cardiac
and hypertensive disorders,
solid organ transplant.
24% of turnover

Our diverse workforce

> 7,500 employees:

44%
MEN



56%
WOMEN



Researchers
at global level

837
of which

67,4% women

27%

Percentage
of new hires under
the age of 30

Respiratory & Neonatal Care: Areas of Interest

Indications



- Chronic Obstructive Pulmonary Disease (COPD)
- Asthma: severe and neutrophilic subgroups
- Non-CF Bronchiectasis (NCFB)
- Idiopathic Pulmonary Fibrosis (IPF)
- Pulmonary Arterial Hypertension (PAH)
- Neonatal Respiratory Distress Syndrome (NRDS)
- Bronchopulmonary Dysplasia (BPD)
- Intestinal Malabsorption
- Brain Hypoxia

 air

 care

What else we are looking for



- **Non-pharmaceutical solutions** that support the entire patient journey, including improved diagnosis of disease, prediction of exacerbations, and reduction of health inequalities.
- **Innovative experimental models** developed to support research in Asthma, COPD, etc.

Rare Diseases: Therapeutic Areas of Interest

Indications



Focus on the following rare genetic disease clusters:

- **Inborn Errors of Metabolism:** including Lysosomal Storage Disorders
- **Ophthalmology:** focused on back of the eye indications
- **Hemato-Immunology:** enzyme deficiencies, immuno-deficiencies and hemato-globinopathies
- **Dermatology**
- **Endocrine-metabolic:** including lipodystrophies



Unmet medical need



Rare Diseases where there is a high unmet medical need:

- Novel therapies in indications where no product is yet approved
- Significantly differentiated and potentially transformative therapies in indications where at least one product is already approved

Introducing The Impulse

THE **IMPULSE** by **Chiesi**

The Impulse is Chiesi's global initiative dedicated to advancing healthcare through bold, patient-centred innovation. We support visionary thinkers and doers who want to transform ideas into impactful solutions.



What we offer



Partnership opportunities

We will collaborate on projects that have the potential to change healthcare for the better.



Support and guidance

We offer access to support opportunities, for research and development, and the tools you need to bring your ideas to life.



Mentorship and advice

Our team of seasoned professionals is here to provide strategic advice, help navigate regulatory challenges, and ensure your project stays on track.



Global network

Tap into Chiesi's global network of partners and stakeholders, gaining exposure and support from key players in the healthcare industry.

Academic and innovative ecosystem collaborations (selection)



NORDIC MENTOR NETWORK
for ENTREPRENEURSHIP



Engaging with academics & startups

- Access breakthrough research.
- Expand our scientific network and raise Chiesi awareness.
- Increase the quality of early-stage projects to ultimately enrich our pipeline.
- Through networking events, challenges, Academic RFPs, Golden Tickets, scouting campaigns, etc.



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