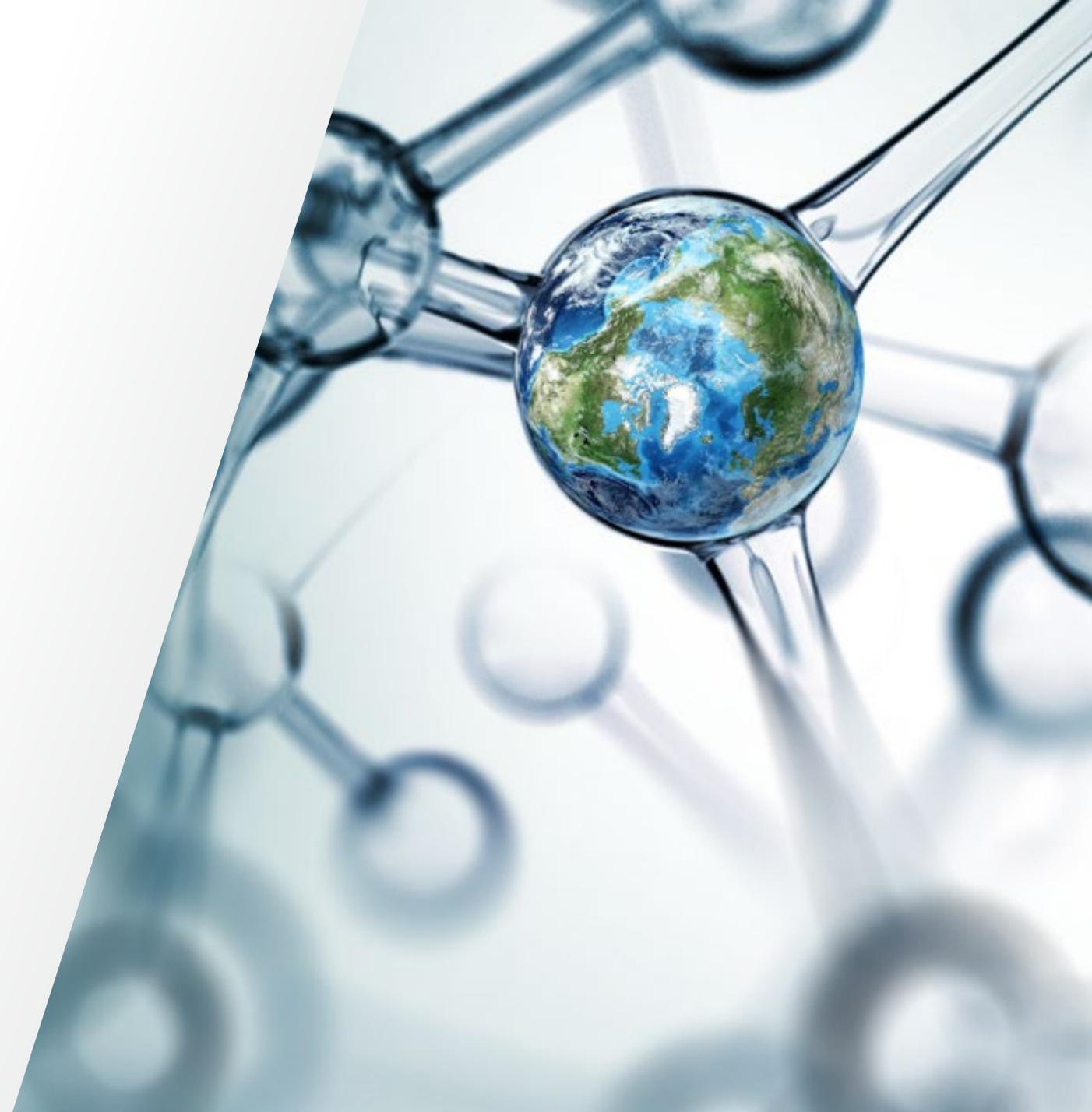


Thermo Fisher Scientific

An overview

Stefan Schweizer
Sr. Mgr., Corporate Innovation Partnerships

 The world leader in serving science



We take pride in our Mission:

To enable our customers to
make the world healthier,
cleaner and safer

World leader in serving science

ThermoFisher
SCIENTIFIC

thermo
scientific

applied
biosystems

invitrogen

fisher
scientific

unity
lab services

patheon

PPD



>125,000
colleagues



7,000
R&D scientists/engineers



\$1.5B
R&D investment



>\$40B
revenue



2500
active licenses

Industry-leading scale

- Exceptional commercial reach
- Unique customer access (academic and corporate R&D and commercial production)
- Extensive global footprint

Unmatched depth of capabilities

- Leading innovative technologies through organic and inorganic growth
- Deep applications expertise
- Comprehensive biopharma services offering
- Premier productivity partner

Sustainable value creation

- Positive societal impact
- Comprehensive ESG strategy

Depth of capabilities – Segment overviews

Unsurpassed and evolving portfolio mix (examples below)

Life Sciences Solutions (LSG)



Specialty Diagnostics (SDG)



Analytical Instruments (AIG)



Laboratory Products and Biopharma Services



Life Sciences Solutions – Segment overview

invitrogen
gibco



Biosciences

- Molecular Biology
- Protein & Cell Analysis
- Antibodies & Immunoassays
- Synthetic Biology
- Sample Prep
- Cell Biology

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Bioproduction

- Cell Culture and Cell Therapy
- Single Use Technologies
- Purification & Pharma Analytics
- Production Chemicals
- Measurement and Control

applied
biosystems
ion torrent



Genetic Sciences

- Platforms (qPCR, CE, Microarray)
- Content (Technical, Research, Applied)
- Verticals:
 - Human Identification
 - AgriBusiness
 - Reproductive Health



Specialty Diagnostics – Segment overview

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Clinical Diagnostics

Leading diagnostics for sepsis detection and management

Top-notch toxicology menu for drugs of abuse

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Protein Diagnostics

Standard of care testing for multiple myeloma

Strong offering of protein assays for immune system disorders

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ImmunoDiagnostics

Respected in-vitro diagnostics for specific allergy testing for hundreds of allergens

Diagnostics for autoimmune diseases

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Microbiology

Leader in pathogen detection and testing for antibiotic susceptibility

Supportive food safety testing offering

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Transplant Diagnostics

Industry-leading diagnostics to enable patient-donor matching

Post-transplant monitoring

fisher
healthcare

unity
lab services



Healthcare Market Channel

Experienced channel serving reference labs and hospitals in North America

Comprehensive offering of diagnostic products



Impact of external innovation on our business

Strategic Opportunity Scouting

200+

Potential partners contacted per year

Universities, companies, incubators, partnering conferences, SBIR (small business innovation review)

Business Assessment and Diligence

1,000+

Opportunities screened w/ functional partners

Strategic fit, scientific and IP due diligence, financial model

Deal Negotiations

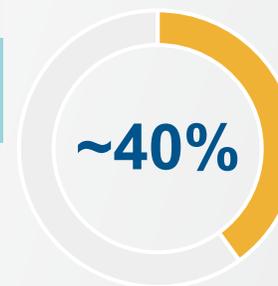
~125

Transactions per year

Includes in-licenses, collaborations, IP asset purchase, OEM-in

Deal types:

- In-License
- Collaborations
- Strategic partnership
- License & Supply
- IP asset purchase



of Thermo Fisher's Life Sciences Revenue from Externally Partnered Innovations

InnoP Storefront

Thermo Fisher Scientific is actively seeking innovative technologies and intellectual property for product development. Please send us non-confidential information about your technology and opportunity!

ThermoFisher SCIENTIFIC Search All Search Contact Us Sign In Quick Order



TOGETHER WE CAN!
Whether you have technologies to share, or are seeking new products and capabilities to enhance your portfolio, together we can.

Mission > Innovation > Global reach >

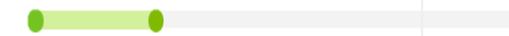
Submit a Business Development & In-Licensing Opportunity

Business Development & In-Licensing

Business Development & In-Licensing Areas of Interest

Business Development & In-Licensing Model & Process

Submit a Business Development & In-Licensing Opportunity



Contact Information

First Name *

Last Name *

Company/University/Entity Name *

Email *

Phone

Please enter your phone number.

Mailing Address

Street Address *

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Thank You !