

BD Overview

Advancing the world of health™

Kandis Stubblefield
Licensing Manager, Business Development
BD Life Sciences–Biosciences
Kandis.Stubblefield@bd.com

October 28, 2021



BD is a global medical technology company that is advancing the world of health by improving medical discovery, diagnostics and the delivery of care.

- ❖ **One of the top 10 medical technology companies in the world with ~\$17 billion annual revenues**
- ❖ **Founded in 1897: A legacy of health impact**
- ❖ **Serving 190+ countries**
- ❖ **Associates: 70,000+**
- ❖ **Annual investment in innovation: \$1+ billion**



BD Biosciences: Product Portfolio

Multiomics

Understand cellular form and function via RNA and protein analysis

Informatics and Software

Intuitive tools to acquire and analyze data

Clinical Reagents and Assays

Largest portfolio of IVD assays for clinical flow labs

Clinical Research Reagents

Complete menu of GMP quality reagents

Research Reagents

Broad portfolio of advanced tools for research and discovery



Research Analyzers

Instruments to assess up to 50 features on millions of individual cells

Research Sorters

Instruments to select specific cells out of millions for biological research

Clinical Analyzers

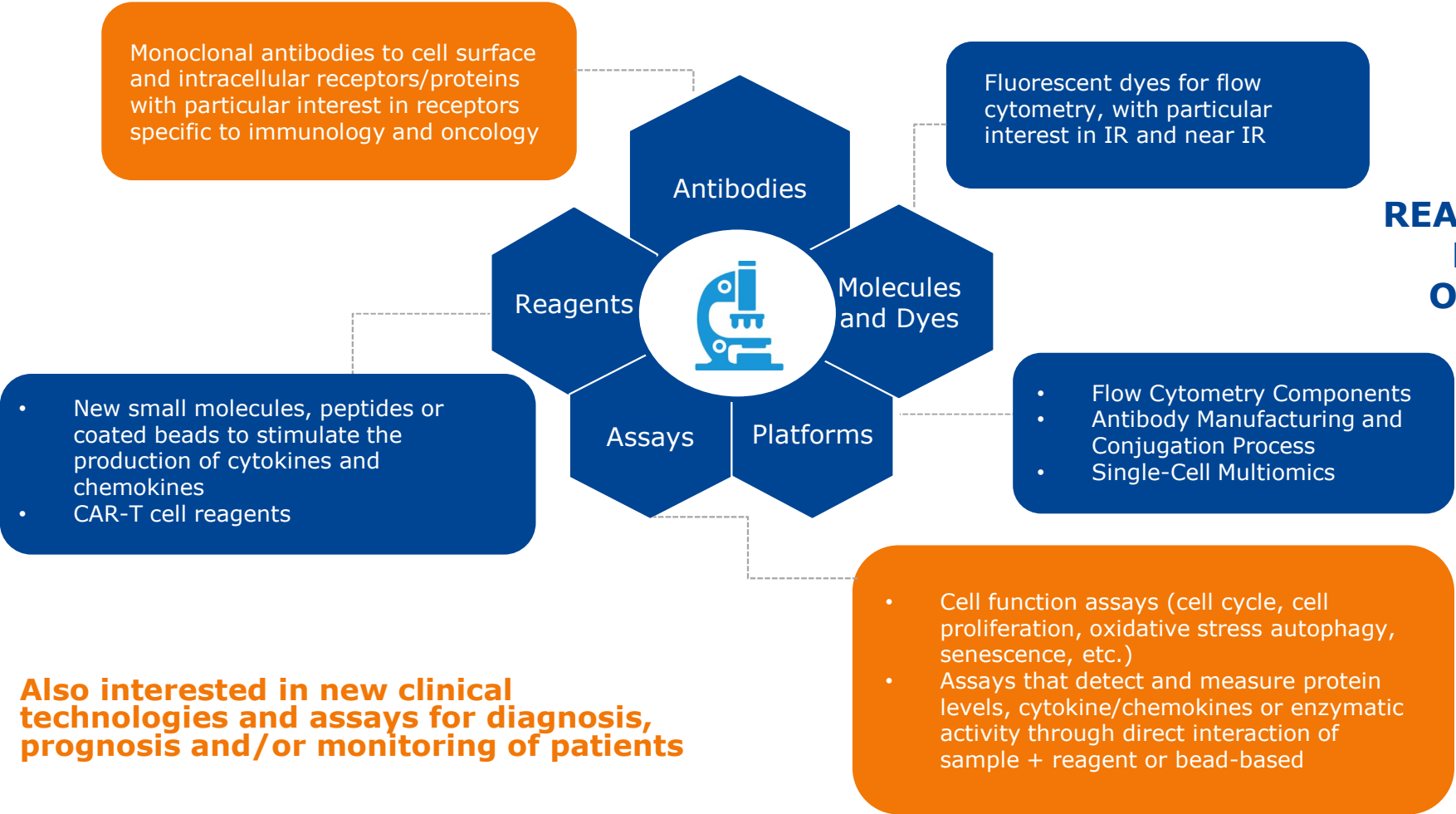
Up to 12 colors for clinical use; unsurpassed sensitivity and reproducibility

Automated Sample Preparation

Complete walkaway capabilities to improve lab efficiency and throughput



REAGENTS AND PLATFORMS OF INTEREST



Also interested in new clinical technologies and assays for diagnosis, prognosis and/or monitoring of patients



BD Biosciences

Engaging our organization: Research collaborations

- ❖ Sponsored research grants:
bd.com/fundingrequest
- ❖ Collaborative research
- ❖ Pre-market evaluation opportunities
- ❖ Antibody input and development

Areas of interest

Immuno-oncology, autoimmune disorders, infectious disease, regenerative medicine, transplant and other innovative applications

View the complete list of our areas of interest [here](#)



Partnering with innovative companies

BD is looking to join forces with companies looking for a product development and commercialization partner

What we can do

Provide the resources to obtain IVD or CE-IVD approval for CLIA and/or lab-developed diagnostic tests

CONNECT WITH US!

